



# Genoa Township

Delaware County, Ohio

Prepared for: Board of Trustees

5111 South Old 3C Highway  
Westerville, OH 43082





Trebel, LLC is a national energy consulting company serving commercial, governmental, small business and residential clients primarily throughout the deregulated energy markets.

- Trebel, LLC, founded in September 2010, and facilitates bringing alternative energy providers directly to consumers and businesses
- We've formed strong relationships with energy suppliers that can meet the many needs of our customers.
- We offer a variety of programs such as fixed, variable and hybrid rate products.
- Scott Belcastro – Principal

“Our primary mission is to help clients lower their energy supply cost, increase site efficiency and leverage state and federal incentive opportunities.”

## HOME



## BUSINESS



Orange Township  
Village of Sunbury  
Brown Township

# Electric Aggregation Recap



Rate: 5.39 cents per kWh

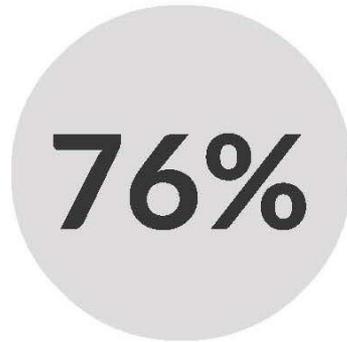
Term: 24-months starting June 2016

Early Termination Fee: \$0.00

Call to Join: 1-855-322-7448

Lowest rate of  
any Aggregation  
in the AEP market

# Electric Aggregation Recap



Current Active Customers



Opt-Ins

Capital Energy Ohio  
Aggregation Waterfall Report as of: 7/6/2016

<b>Eligible Customers</b>	<b>5,789</b>	
Opted Out	236	4%
Rescinded	1,056	18%
Enrollment Rejected	37	1%
Drops	41	1%
Opt-Ins	329	6%
<b>Current Active Customers</b>	<b>4,419</b>	<b>76%</b>

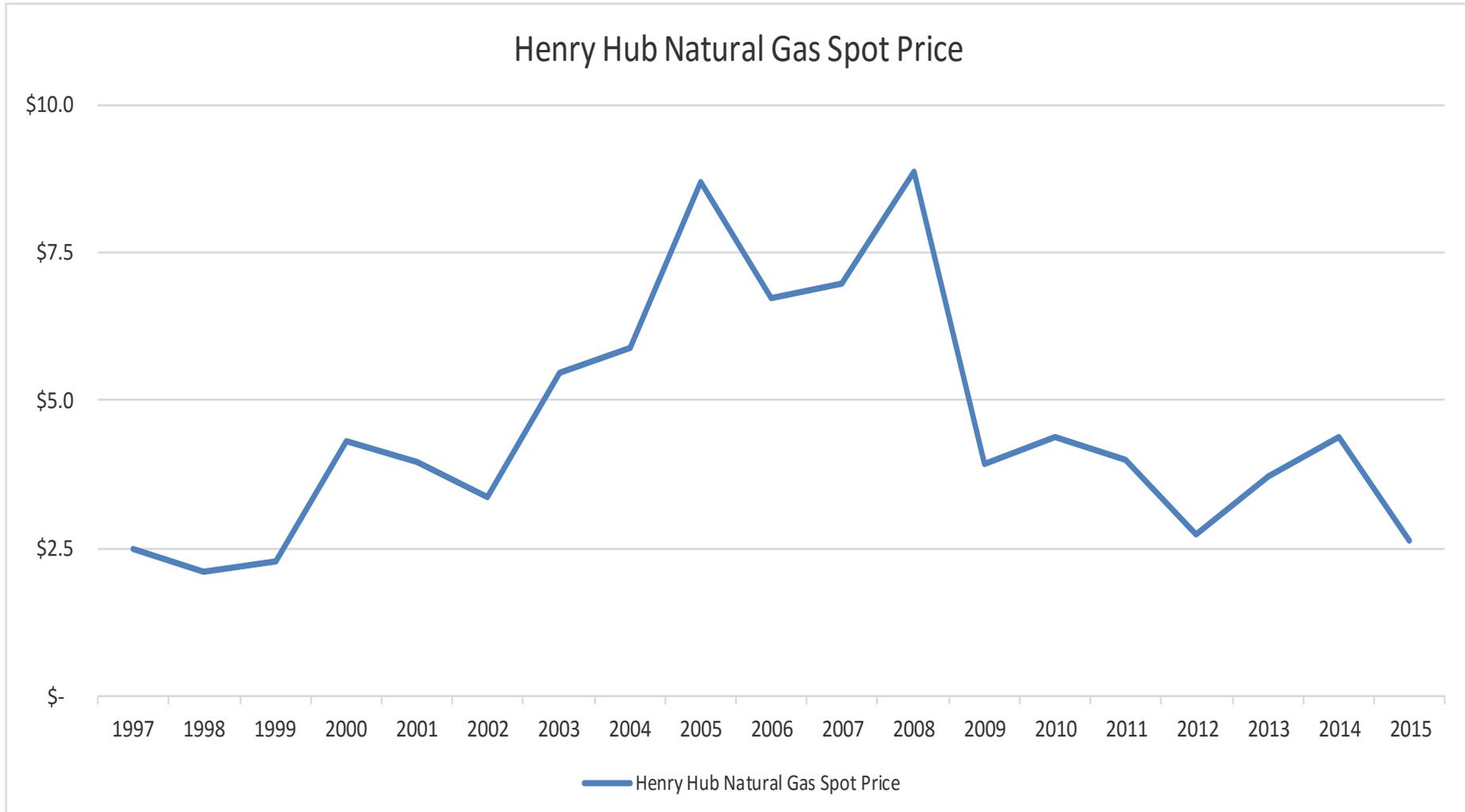
# Natural Gas Markets



## NYMEX MONTHLY SETTLEMENT HISTORY



# Natural Gas Markets



## *Columbia Gas of Ohio*

The Standard Choice Offer (SCO) rate is based on the New York Mercantile Exchange month-end settlement price, plus a retail price adjustment of \$0.143 per ccf. The SCO is a monthly variable rate and represents costs associated with securing natural gas for CGO customers.

- 2016-17 Nymex plus 1.43 April start date
- 2015-16 Nymex plus 1.29
- 2014-15 Nymex plus 1.40
- 2013-14 Nymex plus 1.29
- 2012-13 Nymex plus 1.53

# Request for Proposal Responses



**Township Pricing Matrix- Columbia Gas  
Genoa Township, Delaware County**

**Estimated Start Date First Meter Read Sept. / Oct. 2016  
All quotes in cents/ Ccf**

Fixed Full Requirements	Volunteer		IGS		AEP		Constellation		
	8/31/2017	8/31/2018	8/31/2017	8/31/2018	8/31/2017	8/31/2018	8/31/2017	8/31/2018	2/28/2018
End Month Year									
<b>Residential</b>									
- % Discount off COH Adder	7%	7%	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
	\$0.1329	\$0.4249							
- Fixed Price	\$0.4550	\$0.4530	\$0.5190	\$0.5210	N.A.	N.A.	\$0.4750	\$0.4900	\$0.4810
- NYMEX + Fixed Adder	\$0.1320	\$0.1287	\$0.1850	\$0.1850	\$0.1430	\$0.1430	\$0.1381	\$0.1358	\$0.1451
Current All-In Price	\$0.4240	\$0.4207	\$0.4770	\$0.4770	\$0.4350	\$0.4350	\$0.4301	\$0.4278	\$0.4371
-Earl Termination Fee	Zero	Zero	Zero						
<b>Commercial</b>									
- % Discount off COH Adder	7%	7%	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
- Fixed Price	\$0.4550	\$0.4530	\$0.5190	\$0.5210	N.A.	N.A.	\$0.4750	\$0.4900	\$0.4810
- NYMEX + Fixed Adder	\$0.1320	\$0.1287	\$0.1850	\$0.1850	\$0.1430	\$0.1430	\$0.1381	\$0.1358	\$0.1451
-Early Termination Fee	Zero	Zero	Zero						

**Notes:**

- The Standard Choice Offer (SCO) rate is based on the New York Mercantile Exchange month-end settlement price, plus a retail price adjustment of \$0.143 per ccf. The SCO is a monthly variable rate and represents costs associated with securing natural gas for CGO customers.